



NIENSCHANZ
AUTOMATICA

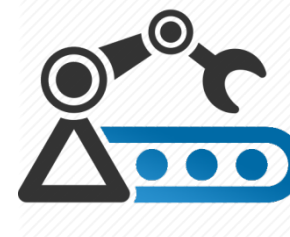
Company Profile

Fast Facts

Founded in 1994, Nienschanz-Automatica Ltd. (NNZ-A) is a leading supplier to the Russian market of industrial PC, industrial communication and networking solutions, distributed data acquisition and control systems, as well as other components, to build comprehensive automatic process control systems



2017 sales turnover
48M US\$



A range of industrial PCs assembled under own trademark, **Front Man™**, at the facility in St.Petersburg

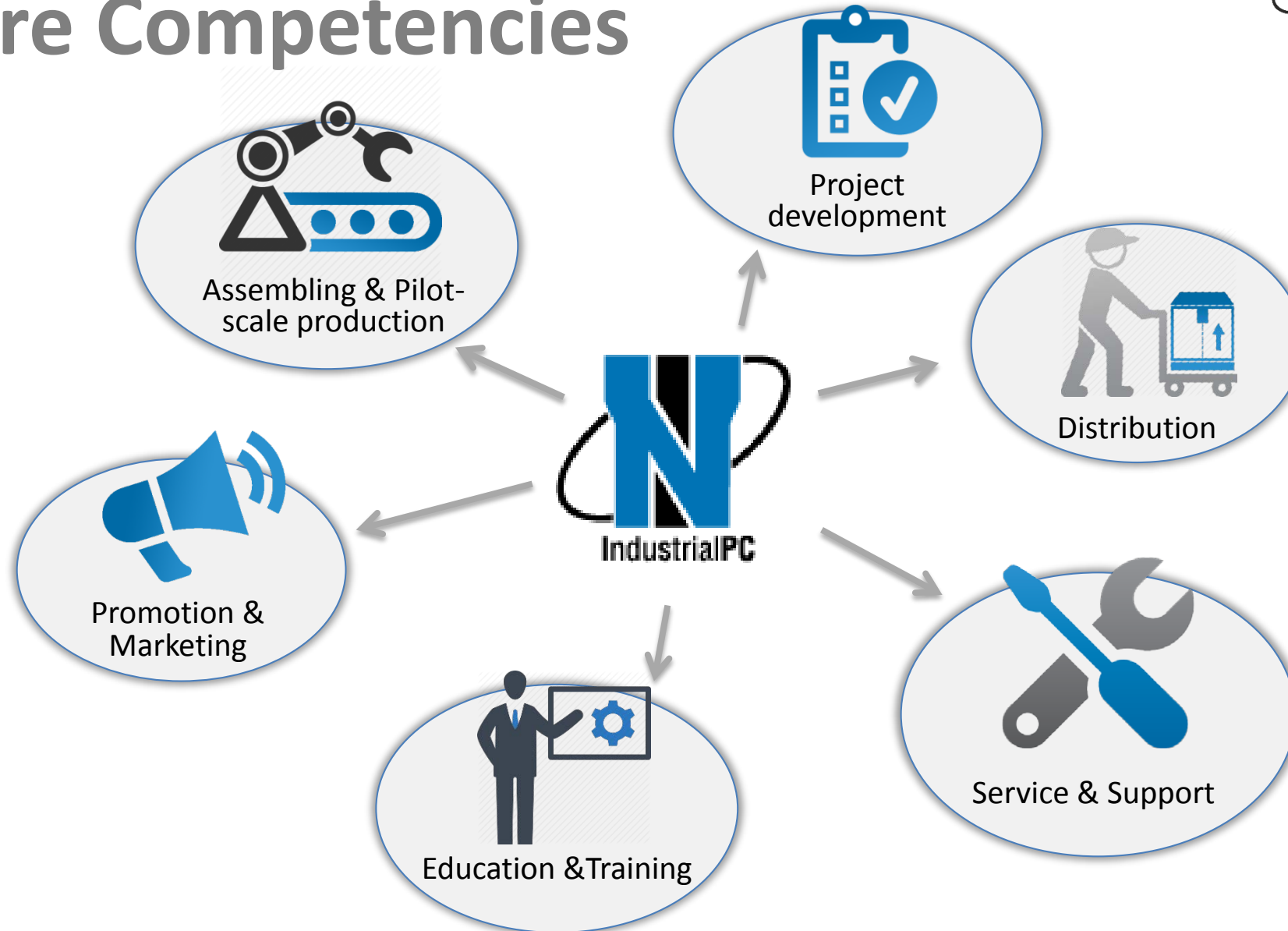


Unique sales leads database
> 50000 entries

Key customers: Gazprom, Transneft, Rostelecom, Russian Railways, Federal Passenger Company, Moscow Metro, etc.



Core Competencies



HQ & Branches



- **St-Petersburg:** HQ, warehouse, production, service & repair center, engineering department, technical support center
- **Moscow:** branch office, warehouse, service center
- **Yekaterinburg:** branch office , technical support center
- **Novosibirsk:** branch office , technical support center
- **Almaty:** branch office

Manpower



80% of employees are university graduates
5% of employees have second university degree
3% of employees have post graduate degree



Saint-Petersburg	90
Moscow	18
Ekaterinburg	5
Novosibirsk	3
Almaty (Kazakhstan)	4

Total:	120
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Suppliers



Key Customers



Oil&Gaz

- Gazprom
- Transneft
- Lukoil



Power

- Enegroatom
- Energomash
- St-Petersburg Power Networks



Telecom

- Rostelecom
- Megafon
- Svyaztransneft



Transport

- Russian Railways
- Federal passenger company
- Moscow Metro



Factory automation

- Water treatment plant, S-Petersburg,
- Modmash
- Techmontazh
- Pellamash



Assembling



Front Man™ product range includes computers for heavy duty and industrial application, for operating in harsh environment, wide temperature range, shocks and vibration.



19" rackmount computers



Wallmount computers



Small-size embedded computers



Workstations and Panel PCs



Portable computers



Pilot-Scale Production



A proprietary model, specially designed for various video data processing applications within the intelligent transportation systems. Extremely rugged design, intelligent power management module developed by our engineers, and exceptional performance find no competition on the market!



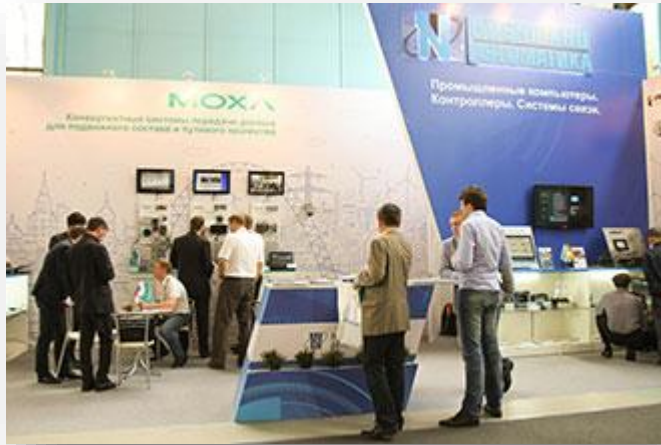
In 2015, Front Server computers were installed in double-decked trains running between Moscow and St-Petersburg, providing infotainment services and train technical monitoring

Support & Service

- Certified tech team
- Phone & email consultations
- Online technical support forum
- Field service
- Warranty and post-warranty service



Promotional Events - Tradeshows



EXPO 1520, Moscow, 2015 (Railway equipment & technologies)



MIPS, Moscow, 2015 (Security & fire protection systems)



ELECTRICAL NETWORKS RUSSIA, 2014, Moscow

INFOTRANS,
St.Petersburg,
2015 (Railway
thematic
conference)



POWER
KAZAKHSTAN,
Almaty, 2014





Promotional Events - Seminars & Webinars

Scheduled seminars, conferences and Solution Days covering audience in the main Russian cities. Webinars twice a month.

- Certified NNZ-A speakers
- Live demo
- Target audience
- Wide event promotion
- Valuable sales leads



Product & Solution Catalogs



Web Resources

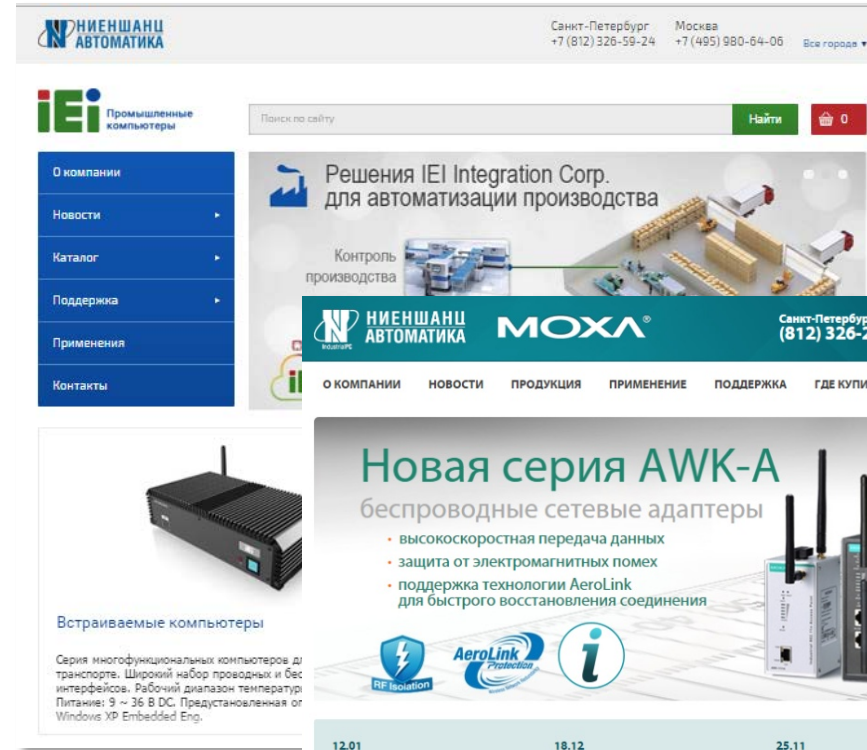


nnz-ipc.ru website interface showing product catalog and company information.

Сравнить	Наименование	Процессор	Порт Ethernet	Последовательные порты	Опциональный независимый модуль	Цена, в у.е.	Склад	Купить
<input type="checkbox"/>	uPAC-7186EX Программируемый контактный контроллер с LAN-интерфейсом и слотом для мезинного модуля	80186	100 Мбит/с	RS-232/485 - 1 RS-485 - 1	Предусмотрен	215,04 у.е.	В корзину	
<input type="checkbox"/>	uPAC-7186EXD Программируемый контактный контроллер с LAN-интерфейсом, слотом для мезинного модуля и дисплеем	80186	100 Мбит/с	RS-232/485 - 1 RS-485 - 1	Предусмотрен	243,59 у.е.	В корзину	
<input type="checkbox"/>	uPAC-7186EX-FD Программируемый контактный контроллер с расширенной Flash-памятью и LAN-интерфейсом	80186	100 Мбит/с	RS-232/485 - 1 RS-485 - 1	Предусмотрен	233,32 у.е.	В корзину	

- Product catalog w/detailed specs
- Valid retail pricelist
- Online shopping
- Product news
- Event announcement
- +1 500 visitors/day

nnz-ipc.ru




(brand).ru website interface showing product catalog and company information.

Встраиваемые компьютеры

Серия многофункциональных компьютеров для транспорта. Широкий набор проводных и беспроводных интерфейсов. Рабочий диапазон температур: Питание: 9 ~ 36 В DC. Предусмотрены опции с поддержкой языка Си, предусмотрены также опции с поддержкой языка стандарта МК 61131-3.

(brand).ru



Websites by brand - localization and maintenance

Новая серия AWK-A
беспроводные сетевые адаптеры

- высокоскоростная передача данных
- защита от электромагнитных помех
- поддержка технологии AeroLink для быстрого восстановления соединения

12.01 Технология V-ON - непрерывное видеонаблюдение для построения систем безопасности

18.12 Технический информационный бюллетень Moxa - ноябрь 2015 г.

25.11 Технический информационный бюллетень Moxa - октябрь 2015 г.

13.11 Отчет о тестировании. Преобразователь протоколов Moxa MGate 5101-IPB-MN.

Websites by brand - localization and maintenance

Thank you!



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